



Andrew Bezaitis
Senior Vice President of Corporate Development
Aspect Software

As senior vice president of corporate development at Aspect Software, Andy Bezaitis is responsible for driving partnerships with strategic players, as well as exploring and evaluating potential acquisition candidates. A key objective will be identifying opportunities to further enhance the Aspect Software Unified Communications for the Contact Center[™] strategy.

He brings more than 20 years of leadership experience in business development and communications technology to the position. Prior to joining Aspect, Andy was the senior vice president of business development at Cantata Technology. While there, he led ongoing business development and strategic partner initiatives, and established mutually beneficial relationships with industry-leading organizations in the carrier and enterprise markets.

Before that, Andy served as founder and chief executive officer of Apoleo, Inc., where he helped the company leverage its depth in wireless, VoIP and operations to successfully win and execute programs focused on new service introduction and business process optimization for national telecommunications carriers. In addition to those roles, he also served as founder and chief executive officer of Cambia Networks and senior management positions at 3COM Corporation, Motorola, Inc., and IIT Research Institute.

Bezaitis has also been awarded nine United States patents for various technologies, including mobile Internet protocol (IP), point-to-point protocol (PPP) connection, wireless networking authentication, and voice over Internet Protocol (VoIP).

Andy has a BS EE from Carnegie Mellon, an MS EE from Illinois Institute of Technology, and an MBA from The University of Chicago.